

# Dealer Planning Checklist

Ten checks before your year closes

Gondaliya CPA Professional Corporation | Licensed Ontario CPA Firm

Work through these before the year end.  
The loan, the stock, the demos.

- ☐ **1 Shareholder loan reviewed**  
Window runs from the loan year.
- ☐ **2 Write-down basis settled**  
Unit by unit, with evidence.
- ☐ **3 Inventory counted and signed**  
Lower of cost and realizable value.
- ☐ **4 Demo unit logs kept**  
Date, rider, purpose, as it happens.
- ☐ **5 Bonus paid, not just booked**  
Within 179 days of year end.
- ☐ **6 Equipment available for use**  
Before the year closes, for the claim.
- ☐ **7 2026 incentive checked**  
Anything acquired after 2024.
- ☐ **8 CCA claim chosen**  
A maximum, not a default.
- ☐ **9 Floor plan reconciled**  
Monthly, with curtailments recorded.
- ☐ **10 SBD grinds monitored**  
Capital and passive income.

#### PRO TIP

Unsold stock deducts nothing.  
Plan in month eleven.

**647-212-9559 · [info@gondaliyacpa.ca](mailto:info@gondaliyacpa.ca) · [gondaliyacpa.ca/consultation](https://gondaliyacpa.ca/consultation)**

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